

Comparisons of Job Characteristics

Focus Occupation: **Purchasing Managers (11-3061)**

Associated Occupation: **Cost Estimators (13-1051)**

[Compare Knowledge](#)

[Compare Skills](#)

[Compare Abilities](#)

[Compare Detailed Work Activities](#)

[Compare Tools and Technologies](#)

<<	Focus occupation element is much lower
<	Focus occupation element is lower
0	Focus occupation element is at a similar level
>	Focus occupation element is at a higher level
>>	Focus occupation element is at a much higher level

Knowledge

Similarity of Focus Occupation to Associated Occupation: 67

Focus Occupation: Purchasing Managers (11-3061)

Associated Occupation: Cost Estimators (13-1051)

Associated Occupation's Key Knowledge Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating		Evaluation of Focus Occupation
Mathematics	9.2	19.0	13.6	<<	Extensive education and/or training may be required
Engineering and Technology	5.7	14.6	8.6	<<	Extensive education and/or training may be required
Economics and Accounting	4.4	11.0	11.3	0	Current knowledge level may be sufficient
Design	5.2	10.6	7.0	<<	Extensive education and/or training may be required
Building and Construction	4.0	9.1	5.3	<<	Extensive education and/or training may be required

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Skills

Similarity of Focus Occupation to Associated Occupation: 78

Focus Occupation: Purchasing Managers (11-3061)

Associated Occupation: Cost Estimators (13-1051)

Associated Occupation's Key Skills Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating		Evaluation of Focus Occupation
Mathematics	6.2	13.5	8.9	<<	Extensive development of skills in this area may be required
Management of Financial Resources	3.3	11.9	12.3	0	Current skill level may be sufficient
Systems Analysis	6.5	10.1	10.6	0	Current skill level may be sufficient
Management of Material Resources	3.7	8.3	10.4	>	Skill level is likely sufficient

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Abilities		Similarity of Focus Occupation to Associated Occupation: 96			
Focus Occupation: Purchasing Managers (11-3061) Associated Occupation: Cost Estimators (13-1051)					
Associated Occupation's Key Abilities Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation	
Number Facility	6.3	14.6	10.1	<<	Extensive improvement in abilities may be required
Mathematical Reasoning	6.3	13.9	10.1	<<	Extensive improvement in abilities may be required
Oral Comprehension	12.5	13.3	14.1	0	Current ability level may be sufficient
Oral Expression	12.4	13.3	14.1	0	Current ability level may be sufficient
Deductive Reasoning	10.6	12.6	13.6	0	Current ability level may be sufficient
Written Comprehension	11.0	12.3	13.0	0	Current ability level may be sufficient
Speech Recognition	9.9	11.4	12.9	>	Current ability level is likely sufficient
Near Vision	11.1	11.3	10.4	0	Current ability level may be sufficient
Written Expression	9.8	11.2	13.5	>	Current ability level is likely sufficient
Fluency of Ideas	7.6	10.1	12.5	>	Current ability level is likely sufficient

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Activities that Both Occupations Have in Common		Similarity of Focus Occupation to Associated Occupation: 63
Focus Occupation: Purchasing Managers (11-3061) Associated Occupation: Cost Estimators (13-1051)		
Work Activities		Exclusivity of Activity
Negotiate business contracts		60
Use cost benefit analysis techniques		77

Not all positions in these occupations will necessarily perform all of the listed activities. The exclusivity rating is an indication of how unique the activity is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations engage in that activity.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Tools and Technologies that Both Occupations Have in Common		Similarity of Focus Occupation to Associated Occupation: 93	
Focus Occupation: Purchasing Managers (11-3061) Associated Occupation: Cost Estimators (13-1051)			
Tools and Technologies		Exclusivity	

Business function specific software	1
Computers	1
Content authoring and editing software	1
Data management and query software	1
Finance accounting and enterprise resource planning ERP software	2
Industry specific software	1
Information exchange software	1

Not all positions in these occupations will necessarily use all of the listed tools and technologies. The exclusivity rating is an indication of how unique the tool or technology is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations use that tool or technology.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.